



Our Objectives

- To build a strong network partnership of 7 participating organizations across 6 European countries and with an outreach to all European countries to foster the knowledge and development of strategies in EFE.
- To develop the entrepreneurial capacity of European citizens and organisations as one of the key policy objectives for the EU.
- To establish a training program that accompanies final users in the implementation of acquired training skills and training plans.
- Define the importance of entrepreneurship and the talents necessary for entrepreneurial success.
- Find the non-technical talents necessary to meet the demands of entrepreneurship.
- Deliver effective coaching conversations that will help individuals foster their entrepreneurial talents.
- Help individuals to understand and apply their entrepreneurial talents to increase their business success.
- Support the development of entrepreneurship in local communities.
- To promote exchange between final users both at the regional level but also between countries.

ENTREPRENEURSHIP FOR EVERYONE IS A PROJECT WITHIN THE ERASMUS+ PROGRAMME

EFE Project

Who is EFE project for?

The project should be carried out in a transnational cooperation to enable cross-country learning not only between project partners, but also between target groups. It aims at building a training system that is applicable to the majority of situations that European entrepreneurs, leaders, SMEs and workers are facing nowadays, with the intention to contribute to the improvement and reinforcement of local and national economy, especially in smalls companies, 90% of the productive sector in EU (according to Eurostat).

Learn more about the project on
www.efeproject.eu



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EFE Project

Entrepreneurship for Everyone
New Ways of Coaching

www.efeproject.eu
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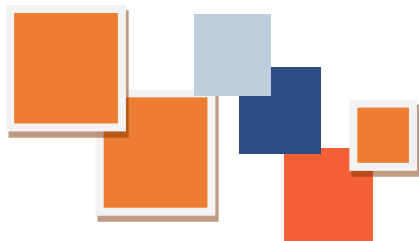
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Entrepreneurship for everyone
New ways of coaching

Regular project meetings

- **M1 (Kick-off) meeting in Stockholm (Sweden)** month December 2019: Introduction of the project team and into project work plan, initiating the analysis of inner difficulties in first five years of business for entrepreneurs. All partners will be involved in the design of the reports. The content of those reports will be used by partners as a basis to work on the Intellectual Output 1 and 2.
- **M2 Project meeting in Vejer (Spain)**, April 2020: Initiating conclusions of the analysis and the questionnaires, introduction into training modules development and guides for the design of the tools in EFE.
- **M3 Project meeting in Dublin (Ireland)**, November 2020: Evaluation of IO1. Beginning of the designing of tools (O2) and training outline; preparation for annual report.
- **M4 Project meeting, Krakow (Poland)** May 2021: evaluating design, finalising print and online learning material according to the three tasks of O2: Characterization of the problem; Identification of solutions and development of Training toolbox.
- **M5 Project meeting, Espinho (Portugal)**, October 2021: evaluating design, finishing print and online learning material according to the tasks of O3. Presentation and discussion of final project results, hosting final national stakeholder workshop, planning dissemination activities after project end, preparation for final report.



THE PROJECT CONSORTIUM

The project consortium is composed of **seven organisations from six different EU countries** (SP, SW, PT, IRL, RO and PO). A comprehensive partnership has been established, taking as departure point the contacts established between the partners in a long and productive relationship of years working together in transnational projects and the points in common set in different networking meetings, as well as a permanent contact in the previous months in order to build a strong partnership according to the topic and the goals of the project.

The **coordinator CSES** (Center för Socialt Entreprenörskap Sverige) is Sweden's first incubator for social entrepreneurs.

The consortium also consist in organizations with long experience in training adults and companies from many different productive sectors, as I & F, **ARID and Asociación para el Desarrollo Rural del Litoral de la Janda**. They have an extensive background in the use and implementation of Emotional Intelligence skills and are in permanent contact with entrepreneurs. **CPIP**, our Romanian partner, has a decade of experience in European projects, committed to mainstream the principle of equal opportunities for all citizens in the public policies and associated practices, as an integral part of democratisation. The consortium also includes **APSU** (Portuguese Association of Start-Ups), which supports the starting companies in a multitude of critical areas. The project consortium involves **INDEPCIE**, a newcomer in European projects but with a solid transnational experience behind, because their staff has been involved in Erasmus + projects for the last few years.

RESULTS

- In O1 **THE FIRST FIVE YEARS ENEMIES** the consortium will develop an analysis of inner difficulties in first five years of business for entrepreneurs creating a map of 15 situations suitable to be helped by a coach.
- In O2 **COACHING FOR SUCCESS**, the consortium will develop a training system and toolkit for entrepreneurs to face the enemies detected and depicted in IO1.
- In IO3 **COACHES FOR ENTREPRENEURSHIP** the consortium will develop a train the trainers program for facilitators/coaches specifically focused on the techniques, skills and tools of coaching and Emotional Intelligence to be used in the field of entrepreneurship.



- In the **Multiplier Events** (E1-E7) the project consortium will implement workshops in order to ensure the sustainability of the project results beyond the project partnership and project' lifetime.

In the medium-long term, helping entrepreneurs and workers to identify the inner enemies can help them to become better and more productive professionals, which will have a direct impact in the economy and employability.

The way entrepreneurs interact with their workers and also with final clients and the way they respond is impacted by EI.